

REQUEST FOR QUOTATION
AUGUSTA COUNTY SERVICE AUTHORITY

18 Government Center Lane
PO BOX 859
Verona, VA. 24482

Price Quotations for the attached testing parameters, subject to the conditions and instructions attached and requirements 1 through 12 listed below, will be received at the above office until, but not later than 4:00 o'clock P.M., July 17, 2014, then publicly read, for furnishing the following supplies and/or services:

Laboratory Testing Services meeting VDH, DEQ and/or VELAP requirements for water, wastewater and biosolids.

The initial term of this contract will be for two years, with up to three, 1 year extensions available upon mutual agreement.

For contract/RFQ questions: Oscar Beasley (540)245-5680 obeasley@co.augusta.va.us

For technical questions: Jean Andrews (540)245-5677 jandrews@co.augusta.va.us.

Requirements:

1. VELAP certification required. Attach copy of certificate.
2. State of Virginia drinking water certification required. Attach copy of certificate.
3. List the quantification levels (QLs) that can be achieved and the approved test method used.
4. Submit with quote the last three (3) years of proficiency tests for water and wastewater testing.
5. Provide list of personnel qualifications for staff members who will be performing tests.
6. Provide sample turn around time.
7. Lab will supply all bottles & shipping containers.
8. Identify quoted prices as inclusive of shipping costs or not inclusive of shipping costs.
9. QC results are required to be submitted with all test results.
10. Payment conditions, if different from net 30 days, must be clearly stated.
11. Submit last 3 DCLS Lab Audits with quote.
12. Submit at least 3 references for customers with similar or like Laboratory Testing Services.

FACSIMILE or E-MAIL Quotations will be accepted at (540) 245-5684 or obeasley@co.augusta.va.us.

Date: _____ Payment Terms if different from Net 30 days: _____

Company: _____

Address: _____

City: _____

Phone No. (____) _____

Official Signature: _____ Printed Name of Signer _____

REQUEST FOR QUOTATION
CONDITIONS AND INSTRUCTIONS

1. All price quotations must be submitted on and in accordance with the forms attached. If more space is required to furnish a description of the commodities and/or services offered or delivery terms, the respondent may attach a letter hereto, which will be made a part of the quotation.
2. Quotations received by the Service Authority after the date and time specified for the opening, will not be considered. It will be the responsibility of the bidder to see that their quotation is in this office by the specified time and date. There will be no exceptions. Date of postmark will not be considered. Fax quotations will be accepted if received prior to stated time and date specified for opening quotes.
3. Prices should be stated in units of quantity specified, with packing and delivery to destination included, less Federal, state and Local taxes.
4. The time of proposed delivery must be stated in definite terms. If time of delivery for different commodities varies, the bidder shall so state.
5. Quotations must show unit price, amount and grand total. In case of error in the extension of prices, the unit price shall govern.
6. Unless qualified by the provision "NO SUBSTITUTE", the use of the name of a manufacturer, brand, make or catalog designation in specifying an item does not restrict bidders to the manufacturer, brand, make or catalog designation identification. This is used simply to indicate the character, quality and/or performance equivalence of the commodity desired. Any item which the ACSA in its sole discretion determines to be the equal of that specified, considering price, quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder is responsible to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, and technical detail to enable the ACSA to determine if the product offered meets the requirements of the solicitation.
7. The Service Authority reserves the right to award by item, groups of items or total quotation, to reject any and all quotations in whole or in part, and to waive any informality or technical defects if, in its judgment the best value for and best interests of the Service Authority will be served.
8. All quotations must include the company name and be signed by a responsible officer or employee. Obligations assumed by such signature must be fulfilled.
9. If you do not quote, return this Request for Quotation and state reason, otherwise your name may be removed from our mailing list.
10. **The Title Page (page 1); and Pages 3 - 10, identified as Attachment A, must be filled-out and returned as a part of the quotation response.**
11. Quotes may be mailed or sent by courier service to:

**Augusta County Service Authority
ATTN: RFQ #1729
18 Government Center Lane
Verona, VA 24482**

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ATTACHMENT A

Drinking Water Samples:

PARAMETER	Unit
INORGANICS	Prices
Alkalinity - Total	
Alkalinity - Bicarbonate	
Alkalinity - Carbonate	
Chloride	
Sulfate	
Color	
Turbidity	
Specific Conductance	
Total Dissolved Solids	
Volatile Dissolved Solids	
Fixed Dissolved Solids	
Silica (Reactive)	
Corrosion Index (Aggressive Index)	
Langlier Index	
Fluoride	
Cyanide	
Sulfide	
Calcium Hardness	
Total Hardness (EDTA)	
Ortho Phosphate	
Ammonia	
Nitrate as N	
Nitrite as N	
Nitrate + Nitrite as N	
METALS	
Aluminum	
Antimony	
Arsenic	
Barium	
Beryllium	
Cadmium	
Chromium	
Copper	
Iron	
Lead	
Manganese	

Chlordane	
Heptachlor	
Heptachlor epoxide	
Polychlorinated biphenyls (PCBs)	
Lindane	
Methoxychlor	
Endrin	
Hexachlorocyclopentadiene	
Aldrin	
Dieldrin	
Propachlor	
Toxaphene	
1,2-Dibromo-3-chloropropane	
1,2-Dibromoethane (EDB)	
Metribuzin	
Simazine	
Alachlor	
Atrazine	
Metolachlor	
Butachlor	
Di(2-ethylhexyl)phthalate	
Di(2-ethylhexyl)adipate	

Estimated Number of Drinking Water Samples	FREQUENCY	ANALYSIS
14	As needed	Fluoride
7	Annual	Inorganics
7	Annual	Metals
17	Annual	NO3/NO2
7	Annual	VOCs
8	1/3 Years	Inorganics
8	1/3 Years	Metals
16	1/4 Years	Radiological
28	Annual	THMs
28	Annual	HAAs
12	1/3 Years	THMs
12	1/3 Years	HAAs
60*	Year 1	Copper
60*	Year 1	Lead
60*	Year 2	Copper
60*	Year 2	Lead
10*	Year 3	Copper
10*	Year 3	Lead

* 60 samples in the 1st year, 60 samples in the 2nd year & 10 in the 3rd year

We are currently in the 2nd year of the cycle.

Wastewater Samples

ESTIMATED NUMBER PER YEAR		Unit
34	PARAMETER	Prices
34	Total Arsenic	
34	Total Cadmium	
34	Total Chromium	
34	Total Copper	
34	Cyanide	
34	Total Lead	
34	Total Mercury	
34	Total Nickel	
34	Total Silver	
2	Total Zinc	
320	TTO	
34	Nitrate/Nitrite as N	

Oil and Grease

EPA Form 2A Part D	Unit
12 samples every 5 years	Prices
Antimony	
Arsenic	
Beryllium	
Cadmium	
Chromium	
Copper	
Lead	
Mercury	
Nickel	
Selenium	
Silver	
Thallium	
Zinc	
Cyanide	
Total Phenolic Compounds	
Hardness (As Caco3)	
Acrolein	
Acrylonitrile	
Benzene	
Bromoform	
Carbon Tetrachloride	
Clorobenzene	
Chlorodibromo-Methane	
Chloroethane	
2-Chloro-Ethylvinyl	

8	Lead	
8	Mercury	
8	Molybdenum	
8	Nickel	
8	Selenium	
8	Zinc	
8	PCBs	
8	Ammonia	
8	TKN	
8	Nitrate/Nitrite	
8	Organic Nitrogen	
8	Phosphorus	
8	Available P2O5	
8	Potassium	
8	Alkalinity	
8	Total Solids	
8	% Volatile Solids	
8	Moisture	

Do unit prices include shipping costs? _____(Yes) _____(No)

If **No**, then please quote price for shipping, as an additive price per test, or as a differential or alternative bid item below:
