

**AUGUSTA COUNTY SERVICE AUTHORITY  
INVITATION TO BID  
ITB #1738**

Issue Date: April 21, 2015

Project Title: **Landfill Compactor**

Bids will be received subject to the conditions attached hereto until 4:00 p.m., **Tuesday, May 26, 2015** from a qualified dealer to provide a new landfill compactor to be used at the Augusta Regional Landfill. Bids will be opened and read aloud in the ACSA Admin Office Conference Room at the appointed hour and date. It is expected that all bids will be reviewed by ACSA staff prior to any notification of an apparent successful bidder.

Where to submit bids:

Augusta County Service Authority  
Administrative and Engineering Offices  
18 Government Center Lane  
P.O. Box 859  
Verona, Virginia 24482

Respondents must submit one (1) copy and one (1) designated Original of their bids.

Copies of this Invitation to Bid or requests for specific information should be directed in writing to:

Oscar Beasley, Deputy Executive Director  
Augusta County Service Authority  
EMAIL: [obeasley@co.augusta.va.us](mailto:obeasley@co.augusta.va.us)  
FAX: (540) 245-5684

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In compliance with this Invitation to Bid, and with all the conditions imposed herein, the undersigned offers and agrees to complete all requirements and conditions in accordance with the attached signed bid form or as mutually agreed upon by subsequent negotiations.

Name and Address of Firm:

\_\_\_\_\_ Date: \_\_\_\_\_  
\_\_\_\_\_ By: \_\_\_\_\_  
\_\_\_\_\_ Title: \_\_\_\_\_  
Signature in Ink

Telephone (\_\_\_\_) \_\_\_\_\_

ITB # 1738  
LANDFILL COMPACTOR

GENERAL:

The Augusta County Service Authority acting as agent for the County of Augusta and the Cities of Staunton and Waynesboro will receive Sealed Bids for the purchase price of one new landfill compactor of four wheel design with landfill blade and the following standard or optional equipment. The machine shall be a new standard production model of the latest design in current production delivered to the Augusta Regional Landfill.

1. Vendor shall complete every space in the vendor's column with a "yes" to indicate item being proposed is exactly as specified or a "no" to indicate any deviation from the specifications for the item being proposed. Any "no" response or deviation shall be explained in comments spaces provided. Where certain brands "or equal" are specified, be sure to state the brand/model of option quoted. Any additions, deletions, or variations from the following specifications must be noted.
2. Any items appearing in the manufacturers regularly published specifications and offered as standard equipment by the manufacturer are included in any submitted proposal, unless otherwise expressly specified herein. Failure to properly complete this column shall, at the full sole discretion of the Authority, subject your proposal to rejection. Proposed unit shall be manufacturer's latest production model and shall be furnished complete and ready for immediate operation upon delivery. All offered units must include all State and Federal required certifications and inspections upon delivery.
3. **ALL LANDFILL COMPACTOR EQUIPMENT VENDORS ARE ENCOURAGED TO BID AND SUBMIT AN ALTERNATIVE SPEC IF NECESSARY.** The Authority reserves the right to utilize value engineering to determine the selection of the equipment most advantageous for its use and to make an award in accordance with such provisions.
4. The Authority reserves the right to reject any or all bids, to waive informalities in any bid, to purchase any whole or part of the items listed in the bid, and to award to other than the lowest bidder if deemed to be in the best interest of the Authority.
5. In order for a bid submittal to be considered as responsive, the details requested on numbered pages 2 – 7 must be completed and attached as a part of the bid submittal. The front page of the Bid package must also be completed, signed and returned.

EQUIPMENT SPECIFICATION:

<b>1. Engine</b>	Vendor's Response
a. Liquid cooled diesel engine with a horsepower rating of at least 450 net horsepower.	
b. Have a radiator system that provides easy access for cleaning and is filled with antifreeze protection to -34 degrees Fahrenheit.	
c. Have automatic engine shut off for low coolant, high engine temperature, and low oil pressure.	
d. Have a cold weather starting aid system.	
e. Have a 24 volt electrical system with heavy-duty maintenance free batteries and battery disconnect switch.	
f. Have a two stage dry type engine air filter system.	
g. Have a multi-step fuel filter system with water separator and priming pump.	
Comments:	
<b>2. Drive</b>	Vendor's Response
a. Have a hydrostatic four wheel drive system.	
b. Have a maximum ground speed of 7 mph or greater.	
Comments:	
<b>3. Steering</b>	Vendor's Response
a. Steering shall have center-point articulation.	
Comments:	
<b>4. Brakes</b>	Vendor's Response
a. Service Brakes shall be hydrostatic. Parking brake shall be hydromechanical. All braking systems must meet OSHA specifications.	
Comments:	

<b>5. Wheels</b>	Vendor's Response
a. Have a minimum of 48 teeth/cleats per wheel.	
b. Have adjustable scraper/cleaner bars and wire deflectors/cutters mounted on each wheel to prevent wheel wrap.	
Comments:	
<b>6. Guards</b>	Vendor's Response
a. Guards for engine, power-train and radiator hinged for easy access and cleanout.	
b. Vandalism protection kit to include cab door locks and cap locks for radiator, hydraulic tank, and fuel tank.	
c. All compartments including battery box to be sealed and latched to prevent dirt from entering compartment.	
Comments:	
<b>7. Blade</b>	Vendor's Response
a. Have a straight dozer blade with a trash rack of a minimum width of 12.5 feet and reversible cutting edges.	
Comments:	
<b>8. Operating Weight</b>	Vendor's Response
a. The operating weight shall be a least 80,000 pounds.	
Comments:	
<b>9. Cab</b>	Vendor's Response
a. Have ROPS and FOPS fully enclosed cab with sound and vibration suppression including pressurized operator's compartment.	
b. Equipped with air conditioning, heater, and defroster with filtered cab air. Air conditioner must be factory installed.	
c. Windshield and back window washers, wipers, and defroster.	
d. Have an adjustable air suspension seat with seat belt and front warning horn.	
e. Have operating lights front and rear, mounted or shielded	

to provide adequate protection from breakage.	
f. Have a beacon safety light mounted on roof.	
g. Have a rear view camera with full color cab-mounted monitor.	
h. Hour meter, gauges for engine oil pressure, coolant temperature, fuel level, and tachometer.	
i. Cab shall be equipped with 12-volt converter and power point source to accommodate future installation of a two-way radio.	
j. Have an AM/FM radio with speakers.	
k. Have tinted safety glass windows.	
l. Have two exterior heated rear view mirrors.	
m. Have an interior mounted rear view panoramic mirror.	
n. Have an emergency shutoff switch.	
Comments:	
<b>10. Overall Machine</b>	Vendor's Response
a. Have adequate protection and guarding for all components and systems.	
b. Have an automatic central lubrication system.	
c. Have working lights front and rear.	
d. Have tow points front and rear.	
e. Have adequate hand grabs and railings on all elevated catwalks.	
f. Have two ABC fire extinguishers one mounted inside of cab and one mounted on the exterior of the machine.	
g. Have a back-up alarm to meet OSHA requirements.	
Comments:	
<b>11. Warranty:</b>	Vendor's Response
a. Total Machine Coverage Warranty for one (1) year or two thousand (2,000) operating hours whichever comes first.	
b. Extended Power Train Warranty for five (5) years or ten (10,000) operating hours whichever comes first.	
c. Bidders must provide a copy of the Total Machine Coverage Warranty and the Extended Power Train Warranty upon delivery.	
Comments:	

<b>12. Delivery:</b>	Vendor's Response
a. The machine is to be delivered to the Augusta Regional Landfill at 749 Christians Creek Road, Staunton, VA 24401 during normal working hours fully assembled and ready to operate. All items shall be delivered F.O.B. destination and delivery included in the bid price. The equipment shall be checked for compliance with the specifications. If any deviation from the specifications, damage or improper dealer preparation exists, the invoice will not be approved for payment until all defects are corrected by the vendor.	
b. Delivery shall not exceed 120 days of the issuance of a purchase order.	
Comments:	
<b>13. Training / Manuals:</b>	Vendor's Response
a. Upon delivery to the Augusta Regional Landfill, the vendor shall be required to instruct Landfill personnel on operation and daily maintenance of the equipment for a period not to exceed two (2) days, at no additional cost to the Landfill.	
b. Two (2) complete technical service / engine / electrical / powertrain / hydraulics manuals shall be furnished.	
c. Two (2) parts manuals shall be furnished.	
d. Two (2) operator's manuals shall be furnished.	
e. Training video for the operator maintenance, operation, and safety shall be provided.	
Comments:	
<b>14. Parts Availability Guarantee:</b>	Vendor's Response
a. If the purchaser orders a new part necessary to operate the machine during the power train warranty period specified, and the bidder does not have the part available within 72 hours, excluding weekends and holidays, the bidder shall upon request, furnish the part at no cost. Parts covered by this guarantee must be ordered from the bidder's parts department during normal working hours. This guarantee will not apply when parts are ordered by the bidder in connection with service work in progress.	
Comments:	
<b>15. Machine Availability Guarantee:</b>	Vendor's Response

<p>a. In the event of a warrantable failure, the bidder shall guarantee to have a serviceman at the Landfill within 24 hours of notification and to repair the machine to operating condition within 72 hours, excluding weekends and holiday, from the time of arrival at the work site location. If the bidder cannot comply with this clause, a comparable machine will be provided at no cost, including transportation, until the repairs are completed. If no comparable machine is available by the bidder, a daily rental credit payment of \$900 will accrue until repairs are completed.</p>	
<p>Comments:</p>	
<p><b>16. Price Schedule:</b></p>	<p>Vendor's Response</p>
<p>a. Please complete the attached price schedule to include landfill compactor price, manufacturer, model, the guaranteed maintenance / service trip costs for the life of the machine, the current hourly service rate, and the delivery days from issuance of a purchase order.</p>	

"PRICE SCHEDULE"  
IFB No. 1738  
AUGUSTA COUNTY SERVICE AUTHORITY

April 21, 2015  
LANDFILL COMPACTOR

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Item	Quantity	Description	Bid Price
1.	1	Landfill Compactor	\$ _____
Manufacturer _____		Model _____	
2.	1	Guaranteed Maintenance / Service Trip Cost for the Life of the Machine	\$ _____
3.	1	Current Hourly Service Rate	\$ _____

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In compliance with this Invitation To Bid, and subject to all the conditions thereof, the undersigned offers to furnish the equipment at the price quoted above, delivered at the point specified within \_\_\_\_\_ days after receipt of **purchase order**.

Name and Address of Firm:

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_

By: \_\_\_\_\_ Title: \_\_\_\_\_



## **GENERAL TERMS AND CONDITIONS:**

- 1. CLARIFICATION OF TERMS:** If any prospective Bidder has questions about the specifications or other solicitation documents, the prospective Bidder should contact the Technical person whose name appears on the first page of the Invitation to Bid, no later than five (5) days before the opening date. Any revisions to the solicitation will be made only by addendum, issued by OWNER.
- 2. PRECEDENCE OF TERMS:** In the event there is a conflict between the general terms and conditions and any special terms and conditions which may be included in this solicitation, the special terms and conditions shall apply.
- 3. ADDENDA:** In the event there are any addenda, they will be posted to the OWNER's website at <http://www.acsawater.com/bids>. It is the Bidder's responsibility to check the website prior to the submittal deadline to ensure that the Bidder has a complete, up-to-date package.
- 4. PAYMENT TERMS:** Payments will be made upon verification of delivery and receipt of materials. All pay requests and supporting documentations must be approved by OWNER and will be submitted for payment in accordance with each entity's payment policies. Approvals for payment under this procurement will be by the respective OWNER's designated technical representative as noted on Page 1 of this solicitation.
- 5. QUALIFICATIONS OF BIDDERS:** OWNERS may make such reasonable investigations as deemed proper and necessary to determine the ability of the Bidder to perform the work and the Bidder shall furnish to OWNER all such information and data for this purpose as may be requested. OWNER reserves the right to inspect Bidders physical facilities prior to award to satisfy questions regarding the Bidders capabilities. OWNER further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such Bidder fails to satisfy OWNER that such Bidder is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.
- 6. ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Bidder in whole or in part without the written consent of OWNER.
- 7. ETHICS IN PUBLIC CONTRACTING:** By submitting their proposals, all Bidders certify that their proposals are made without collusion or fraud and they have not offered or received any kickbacks or inducements from any other Bidder, supplier, manufacturer or subcontractor in connection with their proposal.
- 8. ANTI-DISCRIMINATION:** By submitting their proposals, all Bidders certify to OWNER that they will conform to the provisions of the Presidential Order #11246, the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Act of 1975, as amended, where applicable, and Section 2.2-4311 of the Virginia Public Procurement Act and that during the performance of this contract, the Bidder agrees as follows:

The Bidder will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by the state law relating to discrimination in employment, except when there is bona fide occupational qualification

reasonably necessary to the normal operation of the Bidder. The Bidder agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

Notices, advertisements and solicitations placed by or on behalf of the Bidder will state that such contractor is an equal opportunity employer.

Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

The Bidder will include the provisions of the foregoing paragraphs in this Section in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

- 9. MINORITY AND WOMEN-OWNED BUSINESSES:** In accordance with Presidential Executive Orders #12138 & #11625 OWNER actively solicits both minority and women-owned businesses to respond to all Invitations for Bids and Requests for Proposals, and if not already on the Authority's mailing list, you may request application for inclusion on the list. Should you be interested, please contact the Authority at (540) 245-5670 and request information.

Disadvantaged business enterprises (DBE), as defined in 49 CFR 23 shall have equal opportunity to compete for and perform subcontracts which the contractor enters into pursuant to this contract. The contractor will use his best efforts to solicit bids from and to utilize DBE subcontractors or subcontractors with meaningful minority group and female representation among their employees.

- 10. DRUG-FREE WORKPLACE:** During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violation of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

- 11. PUBLIC INSPECTION OF PROCUREMENT RECORDS:** Proposals submitted shall be subject to public inspection only in accordance with Virginia Code § 2.2-4342.

- 12. COSTS OF PROPOSAL PREPARATION:** Any costs incurred by the Bidders in preparing or submitting proposals are the Bidders' responsibility. OWNER will not reimburse any Bidder for any costs incurred as a result of a response to this Invitation to Bid.

- 13. OBLIGATION OF BIDDER:** By submitting a proposal, the Bidder covenants and agrees that he has satisfied himself, from his own investigation of the conditions to be met, that he fully understands his obligation and that he will not make any claim for, or have right to cancellation or relief from the contract because of any misunderstanding or lack of information.
- 14. UNAUTHORIZED ALIENS:** In accordance with Virginia Code § 2.2-4311.1. Compliance with federal, state, and local laws and federal immigration law requires that the contractor does not, and shall not during the performance of any awarded contract, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.
- 15. SEVERALABILITY:** If any provision of this Contract is held to be illegal, invalid, or unenforceable, or is found to be against public policy for any reasons, such provision shall be fully severable and this Contract shall be construed and enforced as if such illegal, invalid, or unenforceable provision had never been part of this Contract, and the remaining provisions of this Contract shall remain in full force and effect and shall not be affected by the illegal, invalid, or unenforceable provision, or by its severance from this Contract.
- 16. TESTING/INSPECTION:** The ACSA reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification. **QUALIFYING BIDS AT TIME OF OPENING:** Any variance to the specifications which may cause a bidder to qualify his bid, must be submitted in writing to the Service Authority, a minimum of ten (10) days before the stated time for opening the bids. If these conditions or situations are considered pertinent, the Service Authority will issue an addendum which will bring these situations or conditions to attention of all bidders for consideration. The Service Authority further reserves the right to allow or reject variances considered to be in its best interest.

Qualifying letters or situations submitted with a bid at the time of the bid opening may be sufficient cause for rejection of the bid concerned.

**SPECIAL TERMS AND CONDITIONS:**

1. RECEIPT AND FORM OF BID:

To be considered, the Bid must be received at the address indicated above on or before 2:00 P.M., Wednesday, May 26, 2015. Sealed bids received after the date and hour identified are automatically disqualified, and will not be considered.

Bids shall be submitted on the form furnished, and must bear an original signature by an individual authorized to bind the company submitting the bid. Bid submittal must be sealed, enclosed in two (2) envelopes, outer inner, both of which shall be sealed and clearly labeled so as to indicate the Bidders name and "Bid Number 1738, Landfill Compactor" to guard against accidental opening prior to the specified bid opening time.

Telegraphic and facsimile bids shall not be accepted as responses for competitive sealed bidding.

Bidders are to submit published descriptive literature on the unit offered with their bid.

2. EVALUATION OF BIDS:

The Authority will evaluate all bids received and consider each piece of equipment on the specifications of equipment being bid, bid price, guaranteed maintenance / service trip costs, current hourly service rate, and service location and capabilities of the dealer demonstrated in Landfill or acceptable similar applications.

3. AWARD OF CONTRACT:

The Authority reserves the right to utilize value engineering to determine the selection of the equipment most advantageous for its use and to make an award in accordance with such provisions. The Authority reserves the right to reject any or all bids, to waive informalities in any bid, to purchase any whole or part of the items listed in the bid, and to award to other than the lowest bidder if deemed to be in the interest of the Authority.

Ten days prior to actual award of the contract, Augusta County Service Authority will issue a NOTICE OF INTENT TO AWARD to the successful bidder.

4. FORM OF CONTRACT:

The form of contract shall be ACSA's Standard Purchase Order.

5. DELIVERY GUARANTEE:

If the bidder cannot comply with the guaranteed delivery date quoted on the price schedule, a comparable machine will be provided at no cost, including transportation, until the delivery has been made. If no comparable machine is available by the bidder, a daily rental credit payment of \$900.00 will accrue until delivery has been made.

6. PAYMENT:

Upon receipt and acceptance of the Equipment from the successful bidder, the Authority will pay the bidder's Statement of Amount Due within thirty (30) days of the date of acceptance.